

Networked Energy Services and Ayesa Partner to Bring Smart Grid Solutions to the Americas

Ayesa & NES will jointly offer end-to-end AMI and Distribution Management solutions to help utilities improve overall safety, reliability and efficiency.

San Jose, CA, June 30, 2015 - Networked Energy Services Corporation (NES), a global smart grid market leader, and Ayesa, a global leader in Smart Grid, Mobility, Cloud, and Cities solutions, today announced a partnership where the companies will bring together their relevant products and services in order to offer end-to-end Smart Grid solutions for the Americas markets. The partnership will bring valuable and differentiated technology to utilities in the region, including NES Patagonia's state of the art security, analytics and distribution grid automation applications offered together with Ayesa's Smart Solutions platforms, consulting and systems integration services.

NES and Ayesa already serve some of the world's largest utilities in areas like AMI, workforce management, prepaid energy services and mobility solutions. Utilities in the region are investing billions of dollars to improve overall operations and launch new services to their customers. Ayesa and NES will now be able to offer combined solutions through Ayesa's local delivery teams to help customers design managed transformation programs by leveraging best in class business processes and software solutions which will enable real time insight into grid conditions, and provide tools to identify and take immediate corrective action for both technical and non-technical grid events.

"We are thrilled about the partnership with Ayesa, the doors it opens in the Americas region, and the valuable solutions we bring together for our customers", said Michael Anderson, President & CEO of NES, "Ayesa is a perfect partner, given their track record of highly successful projects and our joint ability to offer Smart Grid solutions through Ayesa's Smart Cloud services platform. Michael went on to add, "Today, utilities are faced with a variety of challenges and they need dependable and experienced partners to help them modernize their operations and transform their customer service offerings. NES and Ayesa represent several hundred years of experience serving millions of grid end points with our solutions; I am excited about our future with Ayesa."

The Smart Grid People.



Aranca Manzanares, Executive Vice President of Ayesa, offered his excitement for the partnership, "My team has worked successfully with NES for years and believe the time is right for end to end, cloud based Smart Grid solutions for utilities in the Americas market".

Manzanares further said, "The NES Patagonia platform is second to none and is a true platform designed for multiple distribution management applications like AMI and many others. This platform, coupled with our own software and local delivery capabilities is exciting for Ayesa and the customers we serve."

NES and Ayesa are currently focused on pilot projects and plan to announce their first joint customer within the year.

The modernization of the electrical grid is a global imperative in order to meet rising demands, ensure reliability and safety and ensure long term efficiencies to realize global resource and environmental responsibility. Networked Energy Services Corporation's vision is to help usher in this new era of grid safety, reliability and efficiency with its 3 tier, proven, open, multi-application platform.

About Ayesa

Ayesa is a leading integral technological services company within the field of consultancy, engineering and information systems, which provides its clients with solutions all over the world. Founded in 1966 by its current president Luis Manzanares, it has 15 local offices spread throughout the Americas, Africa, Europe and Asia, from where it provides its services in over 40 markets. More information about Ayesa can be found at www.ayesa.com.

About Networked Energy Services Corporation (NES)

Networked Energy Services Corporation (www.networkedenergy.com) is a global smart energy leader in the worldwide transformation of the electricity grid into an energy control network, enabling utilities to connect to their customers, offer new services and help them compete more effectively, through solutions which can help reduce operating costs, provide expanded services and help energy end users to become active participants in energy conservation. The company was formed as a result of the spinoff of Echelon Corporation's Grid Modernization Division in October 2014. NES has its headquarters in the US, with design and R&D Centers located in Silicon Valley/California, Fargo/North Dakota, Linz/Austria, and sales offices throughout the world. Networked Energy Services' solution, based on Open Smart Grid Protocol (OSGP), is used in more than 4 million smart end points by utilities around the world. NES primary shareholders include S&T AG and Cedrus Enterprises Holdings. You can find out more information about NES and its products, including smart meters, data concentrator nodes, and head-end software, at <http://www.networkedenergy.com>.

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About The Open Smart Grid Protocol

The Open Smart Grid Protocol (OSGP) is a family of specifications published by the European Telecommunications Standards Institute (ETSI) used in conjunction with the ISO/IEC 14908 control networking standard for smart grid applications. OSGP is optimized to provide reliable and efficient delivery of command and control information for smart meters, direct load control modules, solar panels, gateways, and other smart grid devices. With over 4 million OSGP based smart meters and devices deployed worldwide it is one of the most widely used smart meter and smart grid device networking standards.

About The OSGP Alliance

The OSGP Alliance, founded in 2006 as the Energy Services Network Association (ESNA), is an independent global, not-for-profit association that promotes the adoption of the Open Smart Grid Protocol (OSGP) and related services and infrastructure for smart grid applications. Members include utilities, software, hardware and service providers, and solution integrators that share a common goal and vision for promoting open standards for energy demand side management, smart grid and smart metering systems. More information about the OSGP Alliance can be found at www.osgp.org

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